Years of experience and study have persuaded him that the hardy Hereford stock is peculiarly adapted to conditions in northern Minnesota, and he owns many fine specimens of this strain and has won honor as an exhibitor at the county fairs. Beside forty head of registered cattle he keeps a herd of about one hundred steers and he has sold many fine animals for breeding purposes, the greater number of which are in Polk county. Clover for grazing and hay is his principal crop and one in which he has never had a failure. He raises some alfalfa but considers the rolling land of the region singularly fine clover country. He has erected good barns, one being utilized for feeding purposes alone and his farm is well equipped for the successful management of a large stock business. Mr. Balstad, also has extensive interests as a dealer in farm lands and has met with equal success in all his activities, making many profitable investments. He is the present owner of the former Bagley farm which is located two miles south of Fosston and of three hundred and twenty acres, adjoining on the north of this estate. His home farm is thirteen miles southwest of Fosston and four miles southeast of Winger. Mr. Balstad was married in 1885 to Gina H. Weiley of Otter Tail county and they have six children, Henry O., a successful young farmer of Sletten township, a sketch of whose life is found in this work; Manda C., Edward C., Carl O., Rudolph G., and Marvin. The older sons attended the Agricultural college at St. Anthony Park and are associated with their father in the stock and real estate business under the firm name of K. O. Balstad & Sons, R. F. D. 1, Fosston. Mr. Balstad and his family are members of the Lutheran church.

NORMAN HANSON.

Having begun his business career with no capital and in a humble and very poorly paid position, and having risen by studious attention to whatever he had to do in every position to substantial comfort in a